

and railroad ties on the edge of the bridge.

Everybody Was Happy. Keesich's Municipal Band played popular airs at intervals during the evening and 500 pairs of feet kept time. When "Dixie" was reached everybody stood up and shouted. Ragtime was brought from the haycocks. Lieutenant Governor Elyson, Mayor Ainslie, President Peters, of the City Council, J. M. Morris, J. A. C. Chandler, Judge George L. Christian, to name a few, were from widely differing fields of activity—all fell for "Oh, You Beautiful Doll," and either joined in the chorus or beat time with the music. Everybody's Doin' It! precipitated a small riot.

Mayor Ainslie, the second speaker of the evening, was greeted with an ovation. It was his first appearance before the membership of the chamber, and it rose en masse to pledge him its support with a solid five minutes of cheering and applause.

The Mayor expressed the hope that he would never lack for the co-operation of the chamber, and pledged the co-operation of the city government in the program of expansion with which the city is confronted. Among the things for which both bodies could work in common, he suggested were better and cleaner streets, better housing for working people, more playgrounds, and a public library.

"I have never in all my life—and I have lived here half a century—seen such a gathering," said Judge George L. Christian. "I have never seen such a completed representation of Richmond's business life, and I am struck by the fact that practically every firm and corporation in the city is represented by a delegate, but by its head."

President O. J. Sands, of the American National Bank, expressed the same thought, and represented the chamber of commerce with bringing this evening of interest about.

John Stewart Bryan made a stirring appeal for the preservation of the distinctive unselfish spirit which has made Richmond a city of wealth and power, and which he said is not material wealth, but the secret of its strength and vitality.

There is not a man within the sound of my voice," he said, "who would exchange the wealth of Richmond for the wealth of Pittsburgh, if he had to live in Pittsburgh to enjoy it. To the true Richmonder there is no place on earth like Richmond."

Some Needed Improvements. Business Manager Dabney's \$3,000 speech brought the speaking program to a close. In it he put every ounce of eloquence that could be pressed from the chamber's long history of achievement, and it was a tale worth telling. He sketched its rise from a weak and imperfect organization to the splendid business machine which it is today.

It was his purpose, said Mr. Dabney, to discuss not alone the chamber's achievements, but also the plan of service which it has mapped out for itself. Among the things, he said, for which the chamber proposes to wage battle is the early annexation of adjacent territory, the improvement of Shockoe Creek and the utilization of the valley for manufacturing sites, and the construction of a modern bridge to replace the antiquated structure which now spans the river at Ninth Street.

INCOMES PROPERLY ASSESSED.

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Manhattans, too, if you still prefer them—or if you will, we make-to-order, also.

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MOUTH WASH

A perfect Tooth Wash and a safe and efficient antiseptic for sore mouths. Formulated by the eminent

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Take his advice and start your savings account here. The sooner the better. \$1 will serve as a starter. 3% interest.

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"WARS" AMONG SUGAR COMPANIES

August Spreckels Tells of Fight for Control of Large Interests.

WITNESS IN FEDERAL SUIT

Contests Between Rivals in Progress From 1876 to 1891.

New York, October 22.—"Wars" among sugar companies for the control of large interests and the regulation of prices in this country from 1876 to 1891 were described at length to-day by C. August Spreckels, president of the Federal Sugar Company, who was a witness at the continued hearings in the Federal suit to dissolve the so-called sugar trust.

Mr. Spreckels, a son of Claus Spreckels, who founded the California Sugar Company, was general manager of that company in 1883, he testified to-day, when his refinery and a refinery of the American Sugar Refining Company were the only two plants west of the Missouri River. For three years the two worked under an agreement by which his company sold four-fifths of the sugar in the territory mentioned and the American one-fifth, with prices held 2 cents a pound above the New York market through a freight rate arrangement with the railroads.

In 1885 Hawaiian planters, said Mr. Spreckels, got control of the American Sugar Refining Company, and a "war" began on the Pacific slope that resulted in prices below the cost of production. Two years later, said the witness, John E. Seales proposed to Claus Spreckels that the California company go into a new combination, to be called the Sugar Refiners' Company. He refused to join the new company, but informed Seales that if the Sugar Refiners' Company would confine its operations to the territory east of the Missouri the California would agree not to invade that territory.

Mr. Spreckels said that nothing further was heard from Seales, but shortly afterward the new combination bought the American Sugar Refining Company, with its plant west of the Missouri, and immediately his father retaliated by building the factory of the Spreckels Sugar Refining Company in Philadelphia. The witness said he was made general manager of this new plant and that another "war" was declared, which kept sugar prices below cost until late in 1890.

About that time a representative from the Sugar Refineries petitioned him for "peace," the witness continuing, and for six weeks prices soared and both companies made money. Then without warning the opposition company suddenly broke the market, and later he learned that Francis C. Matthiesse, the representative who asked for "peace," had been forced to break his agreement with Havemeyer pressure from Seales and the Havemeyer interests, which threatened to organize another sugar company if the fight against Spreckels was not continued.

Later, said the witness, Seales, H. O. Havemeyer and T. A. Havemeyer bought 45 per cent of the stock of the Spreckels company, and the Western Sugar Refining Company was organized. Meanwhile the so-called trust, was organized. Shortly afterward the witness resigned as general manager of his father's company.

"Why did you quit?" asked Assistant United States District Attorney Knapp. "Well, it seemed," said Mr. Spreckels, "that I did not please anybody with my conduct of the company's business, so I quit. My father wrote me that the 'trust' was organized, and my refusal to accept suggestions as to prices and amount of meetings, and I said myself that the minority never could control the majority, and when it did so it was time for me to get out."

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Just Apply It On Any Itchy Spot or Skin Blemish—That'll Prove It.

Every single eczema sore you've got on your body, all pains and unrefreshing itching, every skin blemish, every itchy spot, you never before believed it possible by the use of the new remedy ZENO.

There's no question about it, no doubt about it. It does what you need it to do in a reasonable way. You never used anything like it before. You can't find anything like it, simply because there's nothing like it. ZENO is known or sold today.

ZENO will be a surprise to you just as it has been a surprise to thousands who have already tried it. Your first use of ZENO will bring instant relief, pain and itching will stop. It leaves the skin clear as though you never had eczema in your life.

And you ought to see how it goes after dandruff, too! Dandruff, you know, is merely eczema of the scalp. So, away goes dandruff, all eczema, all blotches, all spots.

Don't miss it for 25 cents. When you have proven with a 25-cent bottle how remarkable ZENO is to your own satisfaction, then you can buy a \$1 bottle, which contains six times as much as the 25-cent bottle.

ZENO is sold and guaranteed by druggists everywhere, and in Richmond by

GRANT DRUG CO.,
Corner Broad and Seventh Streets,
Corner Twelfth and Main Streets.
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Fourth and Broad Streets.
PARAGON PHARMACY,
Laurel and Cary Streets,
W. W. FRIEND,
South Richmond.

John R. Norton.

John R. Norton, fifty-eight years old, died yesterday morning at 3:40 o'clock at the residence of his sister-in-law, Mrs. Ella K. Norton, of 2219-A West Chaffin Street. He leaves eight nephews and three nieces.

The funeral services will be conducted this afternoon at 4 o'clock from the Sacred Heart Cathedral.

Electric Current for Pulaski.

[Special to The Times-Dispatch.]

Pulaski, Va., October 22.—The Appalachian Power Company turned the current into Pulaski Sunday evening from the development of the water-power along New River, in Carroll county. This is the fifth town to be supplied by electric current from these developments. The first town, Bluefield, Switch Back and Wytheville have been first connected. The power is carried over the high tension wires from Bluefield by at 30,000 volts, at which it enters the substation at Pulaski.

Negroes Repudiate Johnson.

Washington, October 22.—Jack Johnson, champion pugilist of the world, was repudiated as a member of the negro race in resolutions unanimously adopted at a public mass-meeting of negroes here to-night. The resolutions denounced the naming of whites and blacks as inharmonious with moral ethics.

Novely Clerk to Consulate.

Washington, October 22.—The Cuban legation to-night indignantly repudiated the statement that Jose J. Zarza, convicted at Newport News for insulting a woman, was a vice-consul of the Cuban government or held any official position whatsoever. It was explained by Minister Rivero that Mr. Zarza was merely a clerk of the consulate. A report will be forwarded immediately to the Cuban government regarding the case.

Everybody Looks at You When You Wear Skin Trouble, Use ZENO and Get Rid of Them All Right Away.

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